

Increase Profits - Sell to the Government!

Hosted by the Office of State Representative Hubert Vo & Co. Hosted by...

GOVERNMENT PROCUREMENT WORKSHOP



**International
District**

IMDHouston.org

*Strategically Located,
Globally Positioned*

**THURSDAY
SEPT 27**

Alief Admin - Board Room

4250 Cook Road | Houston, TX 77072

Meet & Greet 8 - 9 am | Forum 9 - 12 pm

Guest Speakers

HOW TO DO BUSINESS WITH TXDOT

Alta Alexander, Business Program Specialist

HOW TO BID FOR STATE CONTRACTS

Brian Hahle, Letting Management Supervisor

A three-hour workshop for small business owners looking to increase their profits by selling their goods and services to the state government. Experts will provide in-depth information about the procurement processes used by state purchasers, such as state agencies, the City of Houston and local universities. They will provide marketing tips and resources used by successful small businesses, as well as common mistakes to avoid. Finally, they will explain the statewide Historically Underutilized Business (HUB) Program certification, which assists minority and women-owned businesses through the state's procurement process.

COME READY TO ASK QUESTIONS.

For more information please contact:

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